## 9 Enterprise SEO Problems

and how to solve them with crowdsourcing.

SES NY - March 23, 2011

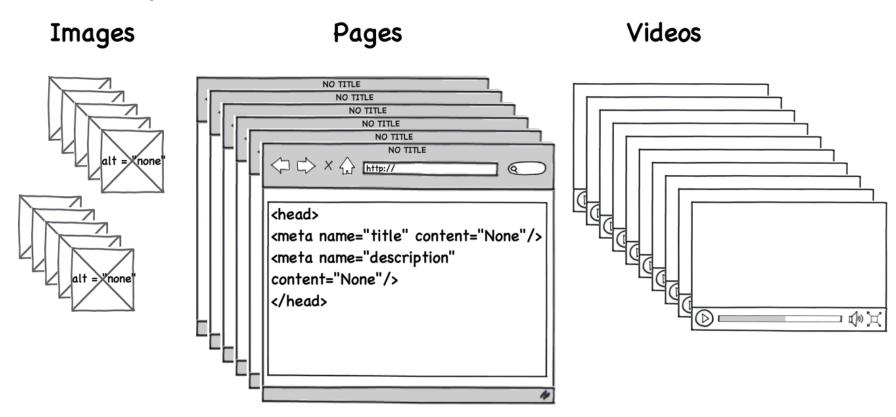


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## Heaps of Content

Lacking meta data (alt tags, title tags, etc)



# Describing content is ideal task where human > machine

#### Build crowds of experts around tasks w/ prequal exams

#### Michael Jackson Familiarity and Fan Qual

Guidelines

Look at the provided photographs and answer the questions related to Michael Jackson's music and career.

The HITs associated with this Qualification require that the Worker be able to recognize photographs having to do with Michael Jackson - his music, albums, life, career and family.

It is important that you understand that we are trying to identify photos uploaded to the Michael Jackson website to make sure they are appropriate for publishing, and for the subject matter.

Instructions: For every photo shown, pick the best answer from the list provided.

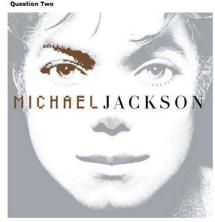
- For album covers, pick the title of the album from the list.
   For other photos, pick the best associated tag/caption from the list.
- Keep in mind that you are looking at actual photos from the official Michael Jackson website, ALL COPYRIGHT LAWS APPLY.

#### Question One



What is the name of this Michael Jackson album?

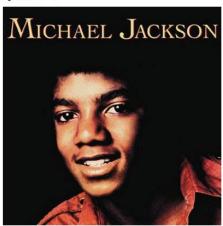
- Invincible
- Blood On The Dance Floor
- → HIStory
- Dangerous
- Bad
- ( Thriller
- Forever



What is the name of this Michael Jackson album?

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Question Three

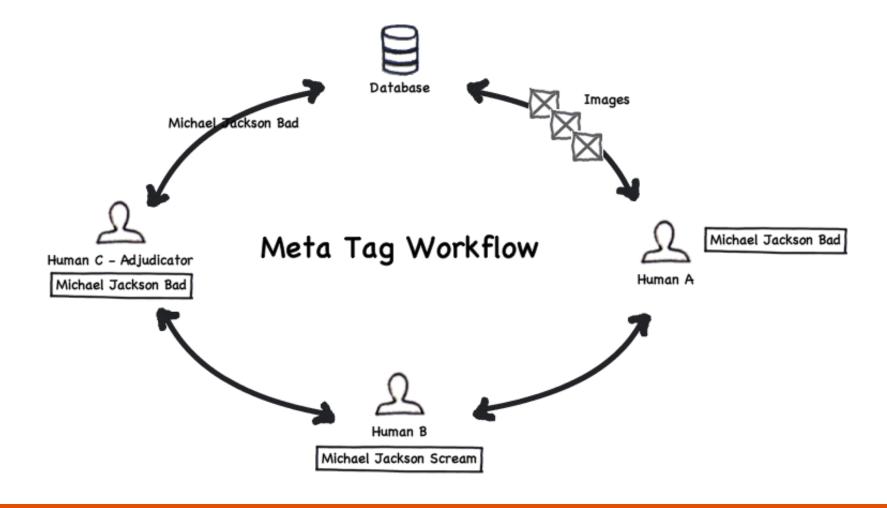


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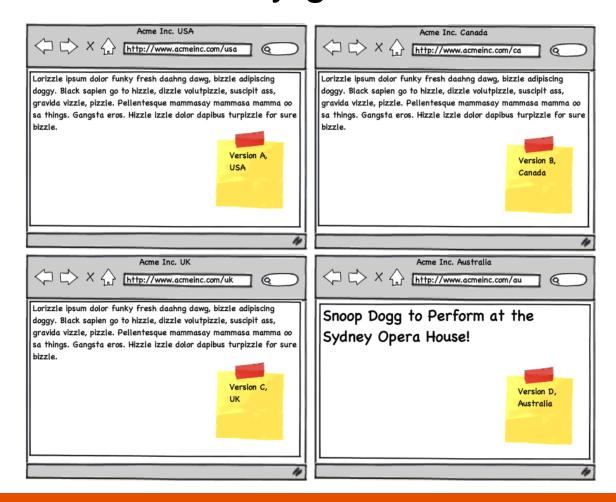
#### Find the experts, streamline your tasks

Leverage **plurality** and **adjudication** for highest quality output



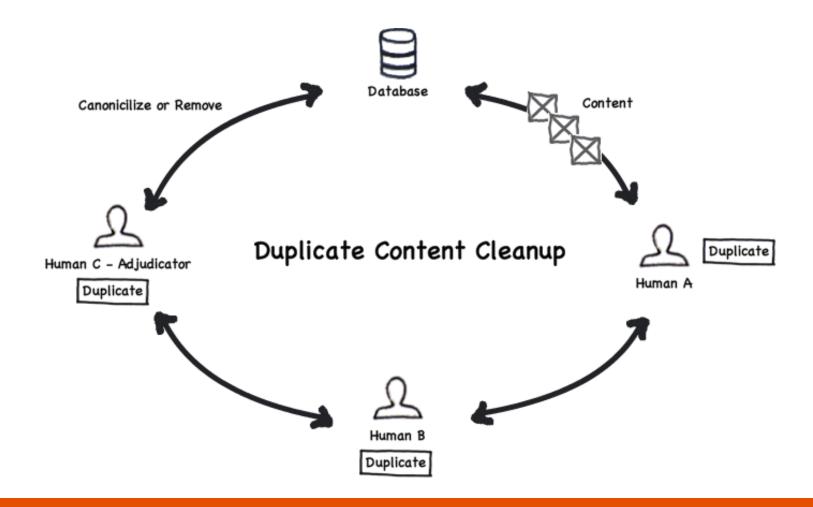
# Duplicate Content

Often caused by globalization of sites



## Humans are good at flagging duplicate content

Leverage **plurality** and **adjudication** for highest quality output



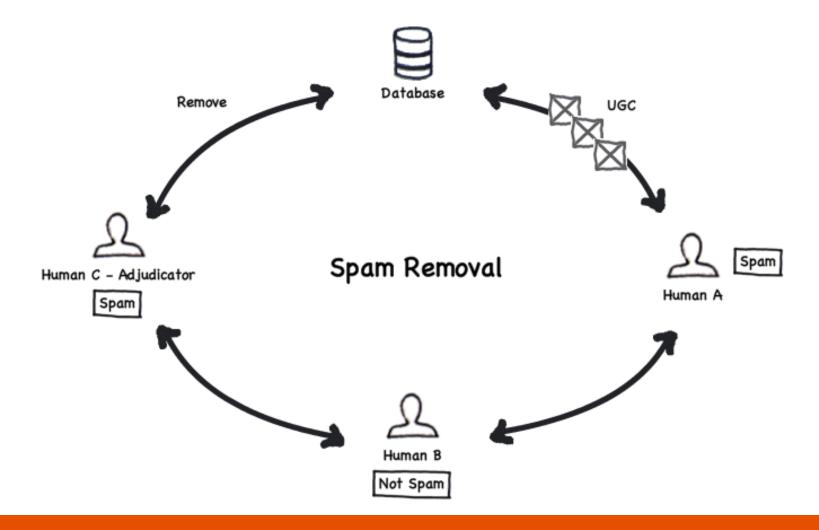
## Lots of UGC

Requiring oversight, moderation, spam removal



#### Let the crowd clean the conversation

Inexpensive task, highly scalable, "almost" real-time



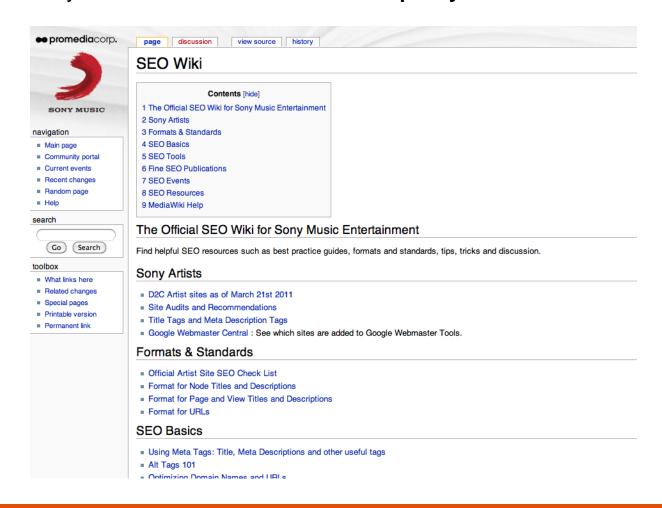
#### Getting Everyone on the Same Page

Designers, developers, content producers, pm's, managers, clients, pets, cooks, dictators, etc. etc.



#### Create a collaborative SEO Wiki

MediaWiki is free (Wikipedia platform). Make it the "official" destination where everyone can contribute and access quality information.



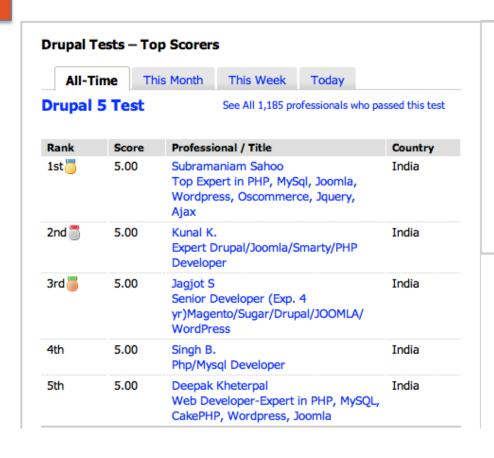
#### Many CMS types requiring specialists

50+ CMS types at one of our clients'!

Lotus Content Publish
Radiant Mediawiki BM
PHP-Nuke phpBB Commerce
DotNetNuke Expression Engine WebManagement MagentoCMS Mambo Drupal ImpressCMS Wordpress Joomla PhpWebSite Vbulletin FrogphpWiki Pixie TYPO3 eZ

#### Many CMS types requiring specialists

#### Find them on Odesk, Freelancer.com, Elance



PHP Summary Stats on oDesk	
All PHP Developers	45,593
All PHP Jobs Posted	76,899
Currently Open PHP Jobs	2,501
oDesk Certified PHP Developers	15,917
New PHP Jobs per Month	3,994
All SEO Consultants	24 524
All SEO Consultants All SEO Jobs Posted	· · · · · · · · · · · · · · · · · · ·
	24,524 35,333 1,353
All SEO Jobs Posted	35,333

#### Scalable Sources of Linkbait

Infographics, polls, videos, etc. usually required.

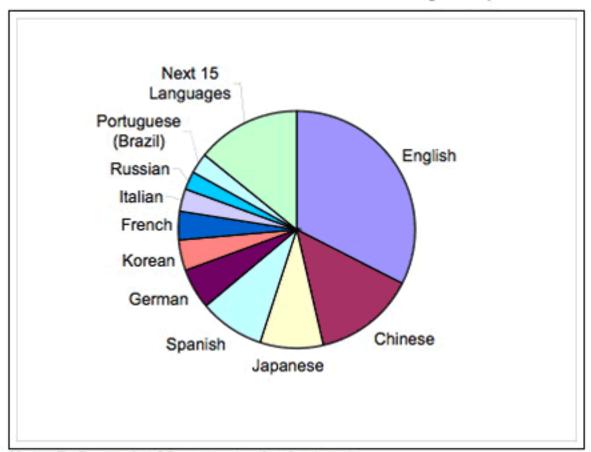


#### Niche Content Development Platforms

Content Type:	Platform:
Graphics	99 Designs, Brand Supply, Crowdspring, Prova, Worth1000, Mturk, Odesk
Copy / Articles	Textbroker, Odesk, Elance, Freelancer.com, Copypress
Video	Tongal, Fiverr, Odesk, Elance, Freelancer.com
Music	Musikpitch, Fiverr, Mturk, Odesk,
Creativity	CreativeRocket, IdeaBounty, Zoopa

#### Global / Translation

Two-thirds of all Internet users are not native-English speakers



Note: Reflects the 25 most-popular languages.

Source: Byte Level Research

### Translation & Crowdsourcing

Match made in heaven!

- Leverage Mturk's workers in 190+ countries
- Prequalify workers for knowledge of both languages
- Prebuilt / prequaled translation crowds
  - Castingwords.com \$.75 \$2.00 per word
  - myGengo.com \$.05 \$0.15
  - OneHourTranslation \$.07 flat

### Large Scale Keyword Research

Humans are great keyword research tools!



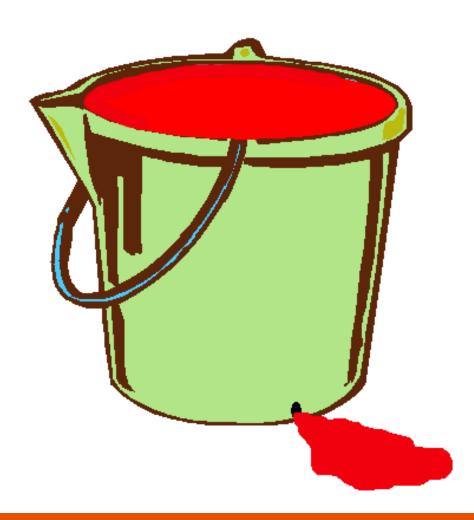
#### Tap into the wisdom of the crowds

To do the dirty work for you

- What keywords do my competitors have on their sites?
- Find the names of all reverse osmosis machines, models,
   Skus, etc.
- Segmentation and categorization filter for ambiguities
- Video / audio transcription services
  - Speakertext = \$2 per minute
  - Speechpad = custom

#### **Link Reclamation**

Don't lose your link juice!



### Let humans find the holes for you!

- Feed in 404's from Google Webmaster Tools.
- Output = Closest URL match to redirect to.
- /tour = 404, /events = 200.
- Look for sources that cite w/o hyperlink built lists.